

BID TABULATION

Hooklift Trucks

February 28, 2012

	SUFFOLK INTERNATIONAL TRUCK & EQUIPMENT	TRUCK ENTERPRISES, INC.	VIRGINIA TRUCK CENTER
1 EA Hooklift Truck with Stake Body and Attenuator	\$160,421.00	\$162,915.00	\$163,947.00
<i>MFG/Model (cab/chassis):</i>	<i>2013 International Dura Star 4400</i>	<i>Kenworth T370</i>	<i>Freightliner M2106</i>
<i>MFG/Model (stake body):</i>	<i>Royal Truck 12' Stake</i>	<i>Royal Truck 12' Stake</i>	<i>Royal Truck - 12'</i>
<i>MFG/Model (attenuator):</i>	<i>Scorpion w/(2) 90 degree folds</i>	<i>Scorpion TMA</i>	<i>Scorpion TMA</i>
1 EA Hooklift Truck with Dump Body	\$127,101.00	\$129,595.00	\$130,627.00
<i>MFG/Model (cab/chassis):</i>	<i>2013 International Dura Star 4400</i>	<i>Kenworth T370</i>	<i>Freightliner M2106</i>
<i>MFG/Model (dump body):</i>	<i>J & J Bodes 12' Dump</i>	<i>J & J Dump Body LDC</i>	<i>J & J LBC</i>
GRAND TOTAL:	\$287,522.00	\$292,510.00	\$294,574.00
<i>Best Guaranteed Delivery:</i>	<i>170-200 Days</i>	<i>180 Days</i>	<i>150-210 Days</i>
Option: Discount for deletion of attenuator	\$22,300.00	\$22,300.00	\$22,300.00

SUBMITTALS:

<i>Specifications Compliance Sheets:</i>	Yes	Yes	Yes
<i>Specifications of cab and chassis offered:</i>	Yes	Yes	Yes
<i>Specifications of stake body offered:</i>	Yes	Yes	Yes
<i>Specifications of dump body offered:</i>	Yes	Yes	Yes
<i>Specifications of attenuator offered:</i>	Yes	Yes	Yes
<i>Anticollusion/Nondiscrimination/etc. Claus:</i>	Yes	Yes	Yes
<i>Proof of Authority to Transact Business in Virginia:</i>	Yes	Yes	Yes