



CITY OF SUFFOLK

Purchasing Division

P.O. Box 1858, Suffolk, VA 23439-1858; T (757) 514-7520; Fax (757) 514-7524

Intent to Award

Contract No. 2013-00100-CN

Date: June 19, 2013

Name: *The Sherwin Williams Company*

Your bid/offer dated: May 30, 2013

In response to: IFB No. 2013-00100-CN

To furnish: Traffic Paint and Thermoplastic Pavement Materials

Your bid for traffic paint and thermoplastic pavement materials for City of Suffolk is hereby accepted at the prices and terms stated in the submitted BID FORM, subject to all conditions and requirements of the solicitation, purchase specifications, warranties, performance bond, and other stipulations, if any.

Bid received from Swarco Industries, Inc. was considered non-responsive.

The contract begins July 1, 2013 and continues through June 30, 2014. The contract may be renewed at the City's option for two (2) additional one-year periods through June 30, 2016.

CITY OF SUFFOLK, VA

Cindy L. Norfleet, CPPB
Senior Buyer

BID TABULATION

Traffic Paint and Thermoplastic Pavement Materials

May 30, 2013

SWARCO
INDUSTRIES, INC.

THE SHERWIN
WILLIAMS COMPANY

ENNIS
PAINT, INC.

| Unit Price | Amount | Unit Price | Amount | Unit Price | Amount |
|------------|--------|------------|--------|------------|--------|
|------------|--------|------------|--------|------------|--------|

GROUP I - THERMOPLASTID PAVEMENT MATERIALS

| | | | | | | | |
|---------|---------------------|------------|-------------|------------|-------------|------------|-------------|
| 50 Tons | White Alkyd Extrude | \$1,190.00 | \$59,500.00 | \$1,380.00 | \$69,000.00 | \$1,395.00 | \$69,750.00 |
|---------|---------------------|------------|-------------|------------|-------------|------------|-------------|

| | | | | | | | |
|--|-------------|-----------------|--|---------|--|--------------------|--|
| | MFG/Item #: | Swarco #1089 VA | | W1X0645 | | Ennis Paint 884330 | |
|--|-------------|-----------------|--|---------|--|--------------------|--|

| | | | | | | | |
|---------|-----------------------------|------------|-------------|------------|-------------|------------|-------------|
| 25 Tons | Yellow Alkyd Extrude Formal | \$1,190.00 | \$29,750.00 | \$1,260.00 | \$31,500.00 | \$1,290.00 | \$32,250.00 |
|---------|-----------------------------|------------|-------------|------------|-------------|------------|-------------|

| | | | | | | | |
|--|-------------|-----------------|--|---------|--|--------------------|--|
| | MFG/Item #: | Swarco #1134 VA | | Y1X0605 | | Ennis Paint 884337 | |
|--|-------------|-----------------|--|---------|--|--------------------|--|

| | | | | | | | |
|--|----------------|--------------|--|----------------|--|-------------|--|
| | Shipping from: | Columbia, TN | | Manchester, GA | | Atlanta, GA | |
|--|----------------|--------------|--|----------------|--|-------------|--|

| | | | | | | | |
|--------|--|-------------|--|--------------|--|--------------|--|
| TOTAL: | | \$89,250.00 | | \$100,500.00 | | \$102,000.00 | |
|--------|--|-------------|--|--------------|--|--------------|--|

Comments:

**Price is based on 22 ton shipments.

Non-responsive

GROUP II - TRAFFIC PAINT - WATERBORNE CLASS II

100 Drums White, 55 gallons per drum No Bid No Bid \$482.35 \$48,235.00 \$522.50 \$52,250.00

MFG/Item #: TM2324 Ennis Paint 984601

120 Drums Yellow, 55 gallons per drum No Bid No Bid \$440.55 \$52,866.00 \$500.50 \$60,060.00

MFG/Item #: TM2325 Ennis Paint 984602

Shipping from: Baltimore, MD Richmond, VA

TOTAL: NO BID \$101,101.00 \$112,310.00

GRAND TOTAL: \$201,601.00 \$214,310.00

OK