



CITY OF SUFFOLK

Purchasing Division

P.O. Box 1858, Suffolk, VA 23439-1858; T (757) 514-7520; Fax (757) 514-7524

Intent to Award

Contract No. 2014-00100-CN

Date: June 24, 2014

Name: ***Atlantic Heating and Cooling Service, Inc.***

Your bid/offer dated: **June 19, 2014**

In response to: **IFB No. 2014-00100-CN**

To furnish: **Septic Tank Pumping, Hauling and Repair Services**

Your bid for Septic Tank Pumping, Hauling and Repair Services for City of Suffolk is hereby accepted at the prices and terms stated in the submitted BID FORM, subject to all conditions and requirements of the solicitation, purchase specifications, warranties, performance bond, and other stipulations, if any.

Contract is effective beginning July 1, 2014 and continuing through June 30, 2015. Contract may be renewed at the option of the City for an additional two (2) one-year periods through June, 2017.

The bid tabulation is attached for your information.

CITY OF SUFFOLK, VA

Cindy L. Norfleet, CPPB
Senior Buyer

BID TABULATION

IFB 2014-00100-CN - Septic Tank Pumping, Hauling and Repair Services

June 19, 2014

| <u>Unit Price</u> | <u>Amount</u> | ATLANTIC HEATING & COOLING SERVICE, INC. | RILLCO COMPANY, INC. | ARTIS SEPTIC TANK CLEANING SERVICE | <u>Unit Price</u> | <u>Amount</u> |
|-------------------|---------------|---|-------------------------|---------------------------------------|-------------------|---------------|
|-------------------|---------------|---|-------------------------|---------------------------------------|-------------------|---------------|

SECTION 1. REGULAR WORK HOURS

A. Pumping and Hauling of Sanitary Waste

| <u>Qty.</u> | <u>Description</u> | <u>Unit Price</u> | <u>Amount</u> | <u>Unit Price</u> | <u>Amount</u> |
|-------------|--------------------|-------------------|---------------|-------------------|---------------|
| 6 EA | 500 gallons | \$180.00 | \$1,080.00 | \$175.00 | \$1,050.00 |
| 16 EA | 750 gallons | \$195.00 | \$3,120.00 | \$200.00 | \$3,200.00 |
| 8 EA | 1000 gallons | \$195.00 | \$1,560.00 | \$245.00 | \$1,960.00 |
| 96 EA | 1250 gallons | \$210.00 | \$20,160.00 | \$255.00 | \$24,480.00 |
| 10 EA | 1500 gallons | \$250.00 | \$2,500.00 | \$350.00 | \$3,500.00 |
| 5 EA | 2000 gallons | \$300.00 | \$1,500.00 | \$420.00 | \$2,100.00 |

B. Repair Work

| <u>Qty.</u> | <u>Description</u> | <u>Unit Price</u> | <u>Amount</u> | <u>Unit Price</u> | <u>Amount</u> |
|-------------|--------------------|-------------------|---------------|-------------------|---------------|
| 175 Hours | Technician | \$46.00 | \$8,050.00 | \$50.00 | \$8,750.00 |
| 85 Hours | Helper | \$14.00 | \$1,190.00 | \$20.00 | \$1,700.00 |
| 50 Hours | Backhoe | \$40.00 | \$2,000.00 | \$150.00 | \$7,500.00 |

ANNUAL TOTAL FOR SECTION I:

\$41,160.00

\$47,385.00

\$54,240.00

SECTION II: EMERGENCY/AFTER HOURS

A. Pumping and Hauling of Sanitary Waste

| <u>Qty.</u> | <u>Description</u> | | | | | | | | |
|-------------|--------------------|----------|------------|----------|------------|----------|------------|----------|------------|
| 1 EA | 500 gallons | \$210.00 | \$210.00 | \$175.00 | \$175.00 | \$225.00 | \$225.00 | \$225.00 | \$225.00 |
| 5 EA | 750 gallons | \$210.00 | \$1,050.00 | \$210.00 | \$1,050.00 | \$250.00 | \$1,250.00 | \$250.00 | \$1,250.00 |
| 2 EA | 1000 gallons | \$210.00 | \$420.00 | \$300.00 | \$600.00 | \$295.00 | \$590.00 | \$295.00 | \$590.00 |
| 10 EA | 1250 gallons | \$225.00 | \$2,250.00 | \$325.00 | \$3,250.00 | \$305.00 | \$3,050.00 | \$305.00 | \$3,050.00 |
| 4 EA | 1500 gallons | \$265.00 | \$1,060.00 | \$410.00 | \$1,640.00 | \$400.00 | \$1,600.00 | \$400.00 | \$1,600.00 |
| 1 EA | 2000 gallons | \$350.00 | \$350.00 | \$495.00 | \$495.00 | \$470.00 | \$470.00 | \$470.00 | \$470.00 |

B. Repair Work

| <u>Qty.</u> | <u>Description</u> | | | | | | | | |
|-------------|--------------------|---------|------------|---------|------------|----------|------------|----------|------------|
| 35 Hours | Technician | \$70.00 | \$2,450.00 | \$37.50 | \$1,312.50 | \$55.00 | \$1,925.00 | \$55.00 | \$1,925.00 |
| 10 Hours | Helper | \$14.00 | \$140.00 | \$15.00 | \$150.00 | \$25.00 | \$250.00 | \$25.00 | \$250.00 |
| 15 Hours | Backhoe | \$55.00 | \$825.00 | \$33.00 | \$495.00 | \$185.00 | \$2,775.00 | \$185.00 | \$2,775.00 |

ANNUAL TOTAL FOR SECTION II:

\$12,135.00

GRAND TOTAL FOR SECTIONS I AND II:

\$66,375.00

Response Time - Routine:

4 Hours (Same Day)

6 Hours

1 Hour

Response Time - Emergency:

2 Hours

2 Hours

1.5 Hours