



CITY OF SUFFOLK

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ADDENDUM NO. 1

City of Suffolk
RFP #19025-JS
January 3, 2019

Purchasing Division
442 Market Street, Room 1086
Suffolk, VA 23434-5237
Phone: (757) 514-7520 / Fax: (757) 514-7524
<http://www.suffolkva.us/purchasing>

The Request for Proposal (RFP) for Intelligent Street Light System has been amended.

Corrections to RFP

Delete the following:

Page 9, Paragraph E (Cost Proposal)

Replace with:

E. Cost Proposal

Should reference all system costs associated with providing an operational system on a per unit basis. System to be used for RFP evaluation will include the following:

- 10 ea. lighting controllers
 - 1 ea. repeater
 - 1 ea. gateway
 - 1 ea. Central System with cloud hosting for a five year period
 - 1 ea. Initial commissioning of the system
 - 1 ea. Initial staff training
 - 1 ea. future staff refresher training within the initial 5 year period
- Any additional costs that the offeror may anticipate will be required to operate the system for the minimum 5 year required period

The following questions and answers are incorporated in the bid:

Q1: Does the City have a manufacturer or model requirements?

A1: **The City is open to all manufacturers or models.**

- Q2: Is there any City made schematic or other type of design?
- A2: The City does not have this information.
- Q3: Is this bid to be based upon installing 300 wireless lighting controllers on street lights along 3.5 miles of arterial highway?
- A3: That project will be used to evaluate the financial aspects of a proposed system but is not guaranteed to move forward.
- Q4: Repeaters have a defined coverage distance. Are drawings available from which the quantity of repeaters can be determined?
- A4: There are no drawings available. It is anticipated that this will be in the proposal presented by the Offeror.
- Q5: How can the quantity of gateways to the backhaul infrastructure be determined?
- A5: It is to be determined in the proposed system.
- Q6: Can the repeaters and gateways be powered from the street lighting circuits?
- A6: This is the most likely design anticipated.
- Q7: Can the amount of refresher and new staff training be quantified so as not to be open-ended? Will the on-going technical support be limited to correction of warranty issues? If not, can the amount of technical support be quantified so as not to be open-ended?
- A7: This is can be based on an hourly or event basis per the Offeror's normal practices and the needs of staff to operate a new system.
- Q8: How will physical installation be handled? Who will install the wireless lighting controllers, repeaters and gateways?
- A8: This RFP does not include physical installation, only the proposed system and its hardware and software components. The City seeks to select the correct system to to standardize and "right size" its traffic systems and to further its goals of being a "smart city".
- Q9: What additional costs are anticipated? Can they be quantified? Should these be per unit costs for the various pieces of hardware involved?
- A9: This is up to the Offeror to anticipate what will be required to make an operational system. Please note that cost is only 20% of the evaluation matrix of this RFP.
- Q10: Will an electrical permit(s) be required? Is the contractor responsible for the permit fee? If so, what is the cost of the fee?

A10: As construction is not included, electrical permits will not be required.

Contract Officer:


Jay Smigielski, Purchasing Agent

If you have any questions regarding this Addendum, please contact Jay Smigielski, Purchasing Agent at jsmigielski@suffolkva.us

It is the responsibility of the offeror to ensure that they have read and met the specifications of all addendums in their proposal.