



# CITY OF SUFFOLK

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## ADDENDUM NO. 3

City of Suffolk  
RFP #19025-JS  
January 14, 2019

Purchasing Division  
442 Market Street, Room 1086  
Suffolk, VA 23434-5237  
Phone: (757) 514-7520 / Fax: (757) 514-7524  
<http://www.suffolkva.us/purchasing>

The Request for Proposal (RFP) for Intelligent Street Light System has been amended.

The following questions and answers are incorporated in the bid:

Q1: Who owns and maintains the lights? Is the ROW under the City control for said pole assets?

A1: The lights will be owned by the City of Suffolk and the ROW is owned by the City.

Q2: Can you elaborate on the mix and type of luminaries and the type of NEMA socket present?

A2: All of this will be determined on a project by project basis, but we anticipate all will have 7 pin sockets.

Q3: The first project will entail 300 lights along 3.5 miles of arterial highway. What is the start and end Geo-coordinates of these 3.5 arterial highway miles?

A3: That project will be on US Route 58 in Suffolk and the exact location is not needed for this RFP.

Q4: What is the total number of lights and type of locations (i.e. parking lots, parks, and public works facilities, City Streets etc.) to be converted throughout the full phase of the contract (March 31, 2024)?

A4: To be determined.

Q5: Is the City open to a gateway free system where individual nodes are directly connected to the cloud-based control management system (CMS) and all connectivity costs are bundled per node?

A5: We are open to all proposals at this time and all submissions will be evaluated.

Q6: Is installation of the nodes as well as commissioning of the nodes required or does the City expect only the commissioning and activation of the nodes?

A6: This RFP will include only the commissioning and activation of the system.

Q7: The RFP states a desire to use this technology to support future "Smart City" deployments. Can you provide any additional information on future "Smart City" solutions? (Public Safety, Parking, Traffic etc).

A7: Any and all existing and possible future aspects of "Smart City" should be anticipated as much as possible.


Q8: In order to allow respondents to incorporate the City's answers to their proposals, might an extension be granted?

A8: The due date will remain unchanged.

Q9: Will a conference bridge be set up for the Pre-Proposal Meeting on 1/16 @ 10AM to allow members of our Smart Communities Team that are out of area to join?

A9: Yes. Additional details will be supplied in a future addendum.

Contract Officer:

  
Jay Smigielski, Purchasing Agent.

If you have any questions regarding this Addendum, please contact Jay Smigielski, Purchasing Agent at [jsmigielski@suffolkva.us](mailto:jsmigielski@suffolkva.us)

It is the responsibility of the offeror to ensure that they have read and met the specifications of all addendums in their proposal.