

BID TABULATION

Cab & Chassis w/Steel Enclosed Tapered Body & Light Tower

May 15, 2019 This is not an intent to award. All bids must be reviewed and approved by Fleet Management and Purchasing prior to award.

		Hall Automotive		Colonial Ford Truck Sales, Inc.	
		Unit Price	Total	Unit Price	Total
A. Option 1					
<u>Qty.</u>	<u>Description</u>				
2	Cab and Chassis Mfg/Model <u>Ram 3500</u>	\$68,941.00	\$137,882.00	Cab and Chassis Mfg/Model <u>2020 Ford F350 (W3G)</u>	\$34,800.00 \$69,600.00
2	Steel Enclosed Tapered Panel Body (Installed) Mfg/Model <u>Knapheide 6108D54</u>	Included	Included	Steel Enclosed Tapered Panel Body (Installed) Mfg/Model <u>Reading TPA72-108 ADW</u>	\$15,300.00 \$30,600.00
2	Light Tower (Installed) Mfg/Model <u>Will-Burr Night Scan</u>	Included	Included	Light Tower (Installed) Mfg/Model <u>Command Light Knight2 KL415D-FE</u>	\$24,700.00 \$49,400.00
Option 1 Grand Total			\$137,882.00		\$149,600.00
<i>Best Guaranteed Delivery</i>		<i>Approx. 22-26 weeks ARO</i>		<i>240-270 Days</i>	
B. Option 2					
<u>Qty.</u>	<u>Description</u>				
3	Cab and Chassis Mfg/Model <u>Ram 3500</u>	\$68,941.00	\$206,823.00	Cab and Chassis Mfg/Model <u>2020 Ford F350 (W3G)</u>	\$34,800.00 \$104,400.00
3	Steel Enclosed Tapered Panel Body (Installed) Mfg/Model <u>Knapheide 6108D54</u>	Included	Included	Steel Enclosed Tapered Panel Body (Installed) Mfg/Model <u>Reading TPA72-108 ADW</u>	\$15,300.00 \$45,900.00
3	Light Tower (Installed) Mfg/Model <u>Will-Burr Night Scan</u>	Included	Included	Light Tower (Installed) Mfg/Model <u>Command Light Knight2 KL415D-FE</u>	\$24,700.00 \$74,100.00
Option 2 Grand Total			\$206,823.00		\$224,400.00
<i>Best Guaranteed Delivery</i>		<i>Approx. 22-26 weeks ARO</i>		<i>240-270 Days</i>	

C. Option 3

<u>Qty.</u>	<u>Description</u>					
4	Cab and Chassis Mfg/Model <u>Ram 3500</u>	\$68,941.00	\$275,764.00	Cab and Chassis Mfg/Model <u>2020 Ford F350 (W3G)</u>	\$34,800.00	\$139,200.00
4	Steel Enclosed Tapered Panel Body (Installed) Mfg/Model <u>Knapheide 6108D54</u>	Included	Included	Steel Enclosed Tapered Panel Body (Installed) Mfg/Model <u>Reading TPA72-108 ADW</u>	\$15,300.00	\$61,200.00
4	Light Tower (Installed) Mfg/Model <u>Will-Burr Night Scan</u>	Included	Included	Light Tower (Installed) Mfg/Model <u>Command Light Knight2 KL415D-FE</u>	\$24,700.00	\$98,800.00
Option 3 Grand Total			<u>\$275,764.00</u>			<u>\$299,200.00</u>

Best Guaranteed Delivery

Approx. 22-26 weeks ARO

240-270 Days