

# INVITATION FOR BID

City of Suffolk  
IFB #20079-KP

February 25, 2020

Purchasing Division

442 W. Washington Street, Room 1086

Suffolk, VA 23434

Phone: (757) 514-7520 Fax: (757) 514-7524



## Cab & Chassis w/Crane Body

**Scope of Work:** The intent of this Invitation for Bid is to obtain one (1) cab and chassis with crane body and service crane for the Department of Public Utilities shall be in accordance with all specifications, terms, and conditions herein.

**Bid Due: 3:00 p.m., March 10, 2020**

Contract Officer:                     *Kelly Pittman*                      
Kelly Pittman, Buyer, [kpittman@suffolkva.us](mailto:kpittman@suffolkva.us)

*The Buyer, Kelly Pittman is the Contract Officer for the City of Suffolk with respect to this IFB. All questions and/or comments should be directed to her at this email address: [kpittman@suffolkva.us](mailto:kpittman@suffolkva.us). The respondents to this IFB shall not contact, either directly or indirectly, any other employee or agent of the City regarding this IFB. This prohibition shall also extend to the Suffolk City Council and other elected City officials. Any such unauthorized contact may disqualify the bidder from the procurement. All questions concerning bid must be in writing and received five (5) business days prior to the bid opening.*

**\*\*SUBMIT ENTIRE IFB AS YOUR BID PACKAGE\*\***

Sealed bids subject to the conditions and instructions contained herein, will be received at the office of the Purchasing Agent listed above, until the time and date shown above (local prevailing time), for furnishing the items or services described in the bid. **Full bid documents can be downloaded at the City of Suffolk website <http://apps.suffolkva.us/bids/>.**

Firm : \_\_\_\_\_

Address: \_\_\_\_\_

City / State / Zip: \_\_\_\_\_

Telephone: \_\_\_\_\_ FAX No.: \_\_\_\_\_

E-mail: \_\_\_\_\_

Print Name: \_\_\_\_\_ Title: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

In compliance with this Invitation for Bid (IFB), and subject to all the conditions thereof, the signatory offers, if this bid is accepted within ninety (90) calendar days from the date of the opening, to furnish any or all of the items and/or services upon which prices are quoted, at the price set opposite each item, to be delivered at the time and place specified herein. The above signature certifies the bidder has read, understands, and agrees to all terms, conditions, and requirements of this bid, and is authorized to contract on behalf of firm named above.

IF YOU NEED ANY REASONABLE ACCOMMODATION FOR ANY TYPE OF DISABILITY IN ORDER TO PARTICIPATE IN THIS PROCUREMENT, PLEASE CONTACT THIS DIVISION AS SOON AS POSSIBLE.

**BID OPENING**

Bids shall be publicly opened and read aloud on the date that the bids are accepted. Public opening will be held on **March 10, 2020** at **3:00 PM** (local prevailing time), in the City of Suffolk City Hall, **Purchasing Conference Room room 1086**, located at 442 W. Washington Street, Suffolk, VA 23434-5237.

***Bidder must submit entire IFB. Failure to submit bid package shall result in disqualification of bid.***

# INVITATION FOR BID

## Cab and Chassis w/Crane Body

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## **PURPOSE**

The intent of this Invitation for Bid is to purchase one (1) cab and chassis (2020 Ford F-550 or approved equal) with crane body (Palfinger Pro 39 or approved equal) and service crane (Palfinger PSC 5025 or approved equal) to be used by the Department of Public Utilities in accordance with all specifications, terms, and conditions herein.

## **COMPETITION INTENDED**

It is the City's intent that this Invitation for Bid (IFB) permits competition. It shall be the bidder's responsibility to advise the Contract Officer in writing if any language requirement, specification, etc., or any combination thereof, inadvertently restricts or limits the requirements stated in this IFB to a single source. Such notification must be received by the Contract Officer no later than five (5) business days prior to the date set for bids to close.

## **SPECIFICATIONS**

### General

Specifications below describe a cab and chassis (2020 Ford F-550 or approved equal) with crane body (Palfinger Pro 39 or approved equal) and service crane (Palfinger PSC 5025 or approved equal) to be used by the Department of Public Utilities

Cab and chassis with crane body and service crane shall be supplied by a single contractor. The Contractor shall be responsible purchasing and installing crane body and service crane. Prices quoted on the BID FORM shall include all equipment, hydraulics, controls, hitches, and hardware required to install the requested attachment. The Contractor shall be responsible for insuring that the attached equipment is compatible with the cab and chassis and is delivered to the City in good operating order.

Equipment shall be the latest manufactured current production with all standard components and details. Units shall be new production; used models or demonstrator models will not be accepted. Specifications are minimum; equal or better will be considered.

The City has the right to reject any and all bids. No equipment shall be accepted prior to successful inspection by the using agency.

Each unit shall comply with all State and Federal codes and regulations.

It is not the intent of the City for these specifications to be proprietary; equals will be evaluated in accordance with comparable quality, construction, strength, durability, and suitability for the purpose intended. All specifications contained herein are considered minimum requirements for the manufacture and delivery of the "new" chassis and body specified herein. The terms "minimum" and "maximum" shall define the respective constraints that apply to the overall design, dimensions or quality level established by the City of Suffolk, Virginia. The term "or equal" shall define the degree of determined quality level, and it shall be the sole responsibility of the City to judge whether the proposed "equal" submitted by the bidder meets the minimum established quality level.

The Bidder shall complete every space in the compliance column below with a check mark

to indicate if the item being bid is exactly as specified. If not, the “NO” column must be checked, and a detailed description of the deviation from the specification will be submitted on the attached EXCEPTIONS PAGE (Page 35). Compliance sheets (Pages 5-17) must be submitted with the BID FORM.

**1.0 Cab and Chassis Specifications**

<b>a. <u>Power and Handling</u></b>	<b><u>Comply</u> <u>Yes or No</u></b>	
2020 Ford F-550, XLT, Supercab or approved equal	<input type="checkbox"/>	<input type="checkbox"/>
7.3L 2V DEVCT NA PFI V8 Gas Engine	<input type="checkbox"/>	<input type="checkbox"/>
SuperCab	<input type="checkbox"/>	<input type="checkbox"/>
192"	<input type="checkbox"/>	<input type="checkbox"/>
TorqShift Ten-Speed Automatic Transmission w/Selectable Drive Modes	<input type="checkbox"/>	<input type="checkbox"/>
4.88 Limited Slip Axle	<input type="checkbox"/>	<input type="checkbox"/>
Axle – Mono-beam front axle w/coil spring suspension		
Dual Rear Wheel (DRW)	<input type="checkbox"/>	<input type="checkbox"/>
Alternator – 240-amp	<input type="checkbox"/>	<input type="checkbox"/>
Alternators – Dual Extra Heavy-Duty	<input type="checkbox"/>	<input type="checkbox"/>
Medium Duty Battery	<input type="checkbox"/>	<input type="checkbox"/>
Transmission Power Take-Off Provision	<input type="checkbox"/>	<input type="checkbox"/>
Brakes – 4-wheel power disc brakes with Anti-lock Brake System (ABS); Hydro-boost (DRW)	<input type="checkbox"/>	<input type="checkbox"/>
Advance Trac w/Roll Stability Control (RSC)	<input type="checkbox"/>	<input type="checkbox"/>
Trailer Sway Control (SRW)	<input type="checkbox"/>	<input type="checkbox"/>
Stationary Elevated Idle Control (SEIC)	<input type="checkbox"/>	<input type="checkbox"/>
40 Gallon aft-axle	<input type="checkbox"/>	<input type="checkbox"/>
Shock absorbers – heavy-duty gas	<input type="checkbox"/>	<input type="checkbox"/>

Stabilizer bar - front	<input type="checkbox"/>	<input type="checkbox"/>
Steering - power	<input type="checkbox"/>	<input type="checkbox"/>
Steering damper	<input type="checkbox"/>	<input type="checkbox"/>
Integrated Trailer Brake Controller	<input type="checkbox"/>	<input type="checkbox"/>
Transfer Case – Manual 4-Wheel-Drive System w/manual locking hubs	<input type="checkbox"/>	<input type="checkbox"/>
Transfer Case – Electronic Shift-On-the-Fly (ESOF) 4-Wheel-Drive System	<input type="checkbox"/>	<input type="checkbox"/>
Tough and Durable High-Strength Steel Frame	<input type="checkbox"/>	<input type="checkbox"/>
Wheels – 19.5" Argent Painted Steel (DRW) 64Z	<input type="checkbox"/>	<input type="checkbox"/>
225/70Rx19.5G BSW Traction 4X4 Tires	<input type="checkbox"/>	<input type="checkbox"/>

<b>b. <u>Packages</u></b>	<b><u>Comply</u> <u>Yes or No</u></b>	
Power Equipment Group	<input type="checkbox"/>	<input type="checkbox"/>
Payload Plus Upgrade Package	<input type="checkbox"/>	<input type="checkbox"/>
Advanced Security Pack (Includes SecuriLock Passive Anti-Theft System (PATs) and Inclusion/Intrusion Sensors)	<input type="checkbox"/>	<input type="checkbox"/>

<b>c. <u>Exterior Features</u></b>	<b><u>Comply</u> <u>Yes or No</u></b>	
Exterior Color – Oxford White	<input type="checkbox"/>	<input type="checkbox"/>
Bumpers, front – chrome steel w/black lower air dam	<input type="checkbox"/>	<input type="checkbox"/>
Door handles - black	<input type="checkbox"/>	<input type="checkbox"/>
Quad Dual-Beam Halogen Headlamps	<input type="checkbox"/>	<input type="checkbox"/>
Grille – Chrome bar-style	<input type="checkbox"/>	<input type="checkbox"/>

Platform Running Boards	<input type="checkbox"/>	<input type="checkbox"/>
Utility Lighting System	<input type="checkbox"/>	<input type="checkbox"/>
Mirrors – Manual Telescoping Trailer Tow w/Power Heated Glass and Heated Spotter Mirror	<input type="checkbox"/>	<input type="checkbox"/>
Powerscope Trailer Tow Mirrors, Power Heated Glass/Power Telescoping/Power Fold-away LED Spotlights	<input type="checkbox"/>	<input type="checkbox"/>
LED Roof Marker Clearance Lights	<input type="checkbox"/>	<input type="checkbox"/>
Tow hooks – (2) front, black	<input type="checkbox"/>	<input type="checkbox"/>
Splash Guards/Mud flaps - Front	<input type="checkbox"/>	<input type="checkbox"/>
Glass – rear, privacy	<input type="checkbox"/>	<input type="checkbox"/>
Window – rear, fixed privacy glass	<input type="checkbox"/>	<input type="checkbox"/>

<b>d. <u>Interior Features</u></b>	<b><u>Comply</u> <u>Yes or No</u></b>	
Interior Color – Medium Earth Gray	<input type="checkbox"/>	<input type="checkbox"/>
Air Conditioning – Manual Temperature Control	<input type="checkbox"/>	<input type="checkbox"/>
Cruise Control	<input type="checkbox"/>	<input type="checkbox"/>
Delete Carpet	<input type="checkbox"/>	<input type="checkbox"/>
Flooring – Vinyl or Rubber	<input type="checkbox"/>	<input type="checkbox"/>
Seats – Front, Luxury Cloth 40/20/40 Split Bench w/ 20% Center Under-Seat Locking Storage	<input type="checkbox"/>	<input type="checkbox"/>
Seats – Front, Manual Lumbar Support, Driver Side	<input type="checkbox"/>	<input type="checkbox"/>
Seats – Rear, Cloth 60/40 Flip-Up/Fold-Down Bench Seat	<input type="checkbox"/>	<input type="checkbox"/>

All Weather Floor Mats	<input type="checkbox"/>	<input type="checkbox"/>
Dash-top tray	<input type="checkbox"/>	<input type="checkbox"/>
Dome Lamp – door-activated instrument panel switch operated w/delay	<input type="checkbox"/>	<input type="checkbox"/>
110V/400W Outlet	<input type="checkbox"/>	<input type="checkbox"/>
Trailer Brake Controller	<input type="checkbox"/>	<input type="checkbox"/>
Upfitter Interface Module	<input type="checkbox"/>	<input type="checkbox"/>
Upfitter Switches	<input type="checkbox"/>	<input type="checkbox"/>
Premium AM/FM Stereo MP3 Player (7 speakers)	<input type="checkbox"/>	<input type="checkbox"/>
SiriusXM Radio	<input type="checkbox"/>	<input type="checkbox"/>
SYNC3	<input type="checkbox"/>	<input type="checkbox"/>
Ford Pass Connect	<input type="checkbox"/>	<input type="checkbox"/>
Navigation System	<input type="checkbox"/>	<input type="checkbox"/>
Audio – Auxiliary Audio Input Jack	<input type="checkbox"/>	<input type="checkbox"/>
Grab handles – drive and front passenger and roof ride handles; front passenger	<input type="checkbox"/>	<input type="checkbox"/>
Headliner – color coordinated cloth	<input type="checkbox"/>	<input type="checkbox"/>
Instrumentation with tachometer and Message Center including odometer, trip odometer, distance-to-empty, average fuel economy, engine hour meter and warning messages.	<input type="checkbox"/>	<input type="checkbox"/>
Instrument Cluster – 4.2-inch LCD Productivity Screen	<input type="checkbox"/>	<input type="checkbox"/>
Map lights – dual	<input type="checkbox"/>	<input type="checkbox"/>
Power Equipment – Accessory delay	<input type="checkbox"/>	<input type="checkbox"/>
Power Equipment – Power door locks and windows	<input type="checkbox"/>	<input type="checkbox"/>



Powerpoint – One Powerpoint in front center under-seat storage	<input type="checkbox"/>	<input type="checkbox"/>
Powerpoint – Two Powerpoint in instrumentation center	<input type="checkbox"/>	<input type="checkbox"/>
Steering Wheel – Audio Control	<input type="checkbox"/>	<input type="checkbox"/>
Steering Wheel – Black Molded Polyurethane	<input type="checkbox"/>	<input type="checkbox"/>
Storage – Secondary glove box	<input type="checkbox"/>	<input type="checkbox"/>
Visors w/driver-and passenger-side covered mirrors	<input type="checkbox"/>	<input type="checkbox"/>
Manual Tilt/telescoping steering wheel	<input type="checkbox"/>	<input type="checkbox"/>
Windshield Wipers – Intermittent control	<input type="checkbox"/>	<input type="checkbox"/>
Folding Lockable Under-Seat Box	<input type="checkbox"/>	<input type="checkbox"/>

<b>e. <u>Safety Features</u></b>	<b><u>Comply</u> <u>Yes or No</u></b>	
Airbags – Front seat front passenger side deactivation switch	<input type="checkbox"/>	<input type="checkbox"/>
Airbags – Front seat and passenger frontal	<input type="checkbox"/>	<input type="checkbox"/>
Airbags – Safety Canopy System with roll-fold side-curtain airbags	<input type="checkbox"/>	<input type="checkbox"/>
Belt-Minder chime and flashing warning light on instrument cluster if belts not buckled	<input type="checkbox"/>	<input type="checkbox"/>
Child tethers	<input type="checkbox"/>	<input type="checkbox"/>
Seat Belts – color coordinated w/height adjustment (front outboard seating positions only)	<input type="checkbox"/>	<input type="checkbox"/>
SOS Post Crash Alert System	<input type="checkbox"/>	<input type="checkbox"/>
Automatic high Beams	<input type="checkbox"/>	<input type="checkbox"/>

Remote keyless entry and perimeter antitheft alarm	<input type="checkbox"/>	<input type="checkbox"/>
SecuriLock Anti-Theft Ignition	<input type="checkbox"/>	<input type="checkbox"/>
MyKey	<input type="checkbox"/>	<input type="checkbox"/>
Autolamp (Auto On/Off Headlamps) w/Rainlamp Wiper Activated Headlamps.	<input type="checkbox"/>	<input type="checkbox"/>

## 2.0 Body Specifications

a. <u>Body</u>	<u>Comply</u> <u>Yes or No</u>	
Palfinger Pro 39 or approved equal	<input type="checkbox"/>	<input type="checkbox"/>
Total Body Weight	_____ lbs	
11' standard length	<input type="checkbox"/>	<input type="checkbox"/>
12 gauge steel, 4-way floorplate	<input type="checkbox"/>	<input type="checkbox"/>
120.75 cubic feet total compartment capacity	<input type="checkbox"/>	<input type="checkbox"/>
D.O.T FMVSS108 lighting package, L.E.D	<input type="checkbox"/>	<input type="checkbox"/>
Trailer Light Hookup - Berg #602 Plug	<input type="checkbox"/>	<input type="checkbox"/>
Electronic back-up alarm, 100 db (required)	<input type="checkbox"/>	<input type="checkbox"/>
Trailer Brake Kit - Electronic type, Tekonsha #B2035	<input type="checkbox"/>	<input type="checkbox"/>
Trailer Hitch - 2" combination ball/pintle; 2000# minimum tongue rating on hitch; hitch height shall be 26" from ground level	<input type="checkbox"/>	<input type="checkbox"/>

<b>b. <u>Compartments</u></b>	<b><u>Comply</u> <u>Yes or No</u></b>	
Eight (8) total compartments lockable with master lock system	<input type="checkbox"/>	<input type="checkbox"/>
Left Front (L1V) - 33-3/4 "Wide; 26-1/8"W x 36-7/8"H clear door opening	<input type="checkbox"/>	<input type="checkbox"/>
Left Vertical (L2V) - 21-5/8" Wide; 16-3/4"W X 52-7/8"H clear door opening	<input type="checkbox"/>	<input type="checkbox"/>
Left Horizontal (LH) - 50-1/2" Wide; 48-1/2W X 15-7/8"H clear door opening	<input type="checkbox"/>	<input type="checkbox"/>
Left Rear (LR) - 26-1/2" Wide; 20-7/8"W X 36-7/8H clear door opening	<input type="checkbox"/>	<input type="checkbox"/>
Right Front (R1V) - 33-3/4 "Wide; 26-1/8"W x 36-7/8"H clear door opening	<input type="checkbox"/>	<input type="checkbox"/>
Right Vertical (R2V) - 21-5/8" Wide; 16-3/4"W X 52-7/8"H clear door opening	<input type="checkbox"/>	<input type="checkbox"/>
Right Horizontal (RH) - 50-1/2" Wide; 48-1/2W X 15-7/8"H clear door opening	<input type="checkbox"/>	<input type="checkbox"/>
Right Rear Crane Mounting - 26-1/2" Wide; 20-7/8"W X 36-7/8"H clear door opening w/crane reinforcement	<input type="checkbox"/>	<input type="checkbox"/>
Right Rear compartment - Electrical and crane components only in compartment, required decal that states such attached to outside of compartment.	<input type="checkbox"/>	<input type="checkbox"/>
Compartment lights - Required, all toolboxes shall have internal 12-volt LED lighting and shall be wired to the ignition switch or parking light circuit.	<input type="checkbox"/>	<input type="checkbox"/>

<b>c. <u>Shelving</u></b>	<b><u>Comply</u> <u>Yes or No</u></b>	
Adjustable track	<input type="checkbox"/>	<input type="checkbox"/>

LV1 – Front compartment divider kit – 20” bolt in. includes adjustable 19” X 17.88” shelves	<input type="checkbox"/>	<input type="checkbox"/>
LV2 – (1) Adjustable Shelf	<input type="checkbox"/>	<input type="checkbox"/>
LH – (1) Adjustable Shelf	<input type="checkbox"/>	<input type="checkbox"/>
LR – (2) Adjustable Shelves	<input type="checkbox"/>	<input type="checkbox"/>
RV1 – (1) Adjustable shelf divider kit – 20” bolt in. includes (2) adjustable 19” X 17.88 shelves	<input type="checkbox"/>	<input type="checkbox"/>
RV2 – (2) Adjustable Shelves	<input type="checkbox"/>	<input type="checkbox"/>
RH – (1) Adjustable Shelf	<input type="checkbox"/>	<input type="checkbox"/>

<b>d. <u>General Specifications</u></b>	<b><u>Comply</u> <u>Yes or No</u></b>	
Amber Warning Light – Whelen Mini Light Bar Model 23SA mounted on back rack	<input type="checkbox"/>	<input type="checkbox"/>
Work Light – Lights shall be installed with separate cab control for work lights. Hella Double beam work light, 12 volts or equal required, mounted on back rack type bar front curb side.	<input type="checkbox"/>	<input type="checkbox"/>
Vise Mounting Brackets – Required, shall be located on rear bumper	<input type="checkbox"/>	<input type="checkbox"/>
Workbench – 12” fold-down tailgate required	<input type="checkbox"/>	<input type="checkbox"/>
Single Circuit Hydraulic Power System – These specifications are intended to describe a truck body mounted PTO piston pump, hydraulic tool power source for use with open center hydraulic tools. The system is to be a parallel path pressure compensated circuit capable of operating two (2_ separate functions any of which may be operated on a continuous basis for the 5 or 8 GPM flow requirements. The system must be designed for reservoir,	<input type="checkbox"/>	<input type="checkbox"/>

and lines and fitting sized for Hydro-Pac system to keep oil temperatures low stabilized, with low back pressure during continuous operation in all seasons.	
Operating Range – Single circuit system normal operating range should be from 5 or 8 GPM at 2000PSI. Single circuit must have its own individual control and relief valves.	<input type="checkbox"/> <input type="checkbox"/>
Flow Requirements – System should maintain desired flow within +/- 10% across the tool connectors operating tool at 2000 PSI.	<input type="checkbox"/> <input type="checkbox"/>
Pressure – System should generate less than 150 PSI return pressure (back pressure) at the tool.	<input type="checkbox"/> <input type="checkbox"/>
Oil Temperature – Must NOT exceed 140°F during continuous operation of one (1) 90 lb. pavement breaker, for two (2) hours at an ambient temperature of 90°F	<input type="checkbox"/> <input type="checkbox"/>
Operating Pressure – Valves, pumps, etc. must have recommended operating pressure of a minimum of 2000 PSI and a valve rating of 25 GPM.	<input type="checkbox"/> <input type="checkbox"/>
Piping, Tubing Hose, & Fittings – Should have a 4-to-1 safety factor for an operation pressure of 2000 PSI. The burst pressure must be at least 8000 PSI. All hoses used in plumbing the circuit must be double wire braid, and meet SAE 100R2 specifications. All hose fittings to be JIC type where possible. All hoses to be protective covered or shielded at all points where abrasion or cutting of the hose covering could result from contact with edges or surfaces of body or chassis.	<input type="checkbox"/> <input type="checkbox"/>
Circuit – Guards on all switches, adequate branch protection on all circuits and powerfeeds.	<input type="checkbox"/> <input type="checkbox"/>
Hydraulic Oil Reservoir – Must hold approximately 25 gallons of usable oil,	

<p>and be located on body front bulkhead wall 12" above floor. Reservoir shall have a suction outlet sized at 2" NPT Min. Both suction and return ports to be in bottom of tank, and extend into tank a distance of 1 to 2 inches. 1-3/4" NPT drain is also to be in bottom of tank. A removable clean-out plate is to be installed in the top of reservoir. Tanks shall be of sufficient height to insure a min. 18" depth of oil over suction outlet at all angular attitudes of vehicles. Suction and return ports are to be separated by an internal baffle.</p>	<input type="checkbox"/> <input type="checkbox"/>
<p>Pressurized/Vacuum Breaker – Shall be capped on top of tank, with a distance of 3" between filler opening. An impact resistant or adequately shielded oil level sight gauge is to be located on tank, and to be used in lieu of sight gauge, in top of tank. If space permits easy accessibility to dipstick. Tank drain is to extend through the floor of the body in such a way as to provide easy maintenance.</p>	<input type="checkbox"/> <input type="checkbox"/>
<p>Hydraulic Pack System – Required, Model #MH-3, mounted on left-side</p>	<input type="checkbox"/> <input type="checkbox"/>
<p>Hydraulic Pump – Shall be single variable volume, pressure compensated, piston pump. Pump shall be rated to a minimum of 2500 PSI, 15 GPM @ 1200 RPM and shall be capable of a 12-volt internal shutdown and survive blocked suction ports with no damage.</p>	<input type="checkbox"/> <input type="checkbox"/>
<p>Directional Control Valves – Capable of running one (1) 5 or 8 GPM circuits and to be a size D02, activated by one (1) 12-volt DC wet armature solenoids rated for continuous duty at ambient temperature of 120°F. Each spool to be a 4-way, 3-position motor spool, and to have its own open center return line. Each valve to mount on a D02 manifold block located under the truck body, and accessible for repair or replacement. Manifold dimensions shall not exceed</p>	<input type="checkbox"/> <input type="checkbox"/>

15" L X 5" W X 4" H with all hydraulic controls and valving contained. Pressure and tank ports shall be 16 SAE, tool circuit ports shall be 8 SAE and each valve shall connect A & B ports to dust covers.	
Hydraulic Tool Quick-Connectors – Shall be installed on end of each hose on hose reel. Connectors are to be burning dripless type. A male connector is to be on pressure hose and body return inlet. Connectors are to be protected by captive dust covers.	<input type="checkbox"/> <input type="checkbox"/>
Hose Reel w/Cordova Sleeve – Shall be located on top of driver side compartment at rear of vehicle, and contain dual hydraulic hose, which will exit to the rear of the body. Hose reel to be 50 feet of dual ½" inside diameter hydraulic hose of SAE 100 R2 specifications rating. A hose roller assembly is to be provided when winding and unwinding. Hydraulic oil flow to hose reel to be activated by one of the function selector switches at the control panel.	<input type="checkbox"/> <input type="checkbox"/>
Hose Reel Motor – 12-volt electric motor retrieval for hose reel with switch remotely located on right rear.	<input type="checkbox"/> <input type="checkbox"/>
Hose Reel Electrical – Wires to have protective covering. Required	<input type="checkbox"/> <input type="checkbox"/>
Hydraulic Plumbing – Shall be sized and installed accordingly	<input type="checkbox"/> <input type="checkbox"/>
Hoses, Lines, and Fittings – All main pressure lines to be min. of 1" inside diameter with sub-circuits ½" with a 4-to-1 safety factor on 2000 PSI working pressure. All hoses to be double wire braid to SAE 100 R2 specifications. Fittings to be JIC where possible.	<input type="checkbox"/> <input type="checkbox"/>
Return Lines – 1" Min. inside diameter	<input type="checkbox"/> <input type="checkbox"/>
Suction Lines/Hoses – Suction line hose to be non-collapsible wire	

reinforced type to conform to SAE 100 R4 specifications. Suction hose shall be sized to allow a fluid velocity of 4 feet per second maximum of 15 GPM flow rate.	<input type="checkbox"/>	<input type="checkbox"/>
Hydraulic System Control Panel – Shall consist of switch panel box with (1) 3 position switched to control function selection. Each function to be labeled with an engraved plastic plaque, and have a green pilot light indicating the function selected as active. Each switch must have an “off” position with no pilot light, where oil flow is through valves open center to tank. Control panel shall be lighted for nighttime operation.	<input type="checkbox"/>	<input type="checkbox"/>

### **3.0 Hydraulic Crane Specifications**

<b>a. <u>General Specifications</u></b>	<b><u>Comply</u> <u>Yes or No</u></b>	
Telescoping, Palfinger PSC 5025 or approved equal	<input type="checkbox"/>	<input type="checkbox"/>
Crane controls shall be wireless	<input type="checkbox"/>	<input type="checkbox"/>
5000# @ 3', to 1060# @ 25' capacity	<input type="checkbox"/>	<input type="checkbox"/>
Outriggers – Two (2) hydraulic type, rear mounted with housing tube	<input type="checkbox"/>	<input type="checkbox"/>
Rear Bumper – Painted recessed step type, if available, with non-skid	<input type="checkbox"/>	<input type="checkbox"/>
Mud Flaps - Required	<input type="checkbox"/>	<input type="checkbox"/>
Paint, Body & Crane – To match cab & chassis, including inside of compartments, crane shall be painted a safety color such as yellow or orange	<input type="checkbox"/>	<input type="checkbox"/>
Manuals – (2) Repair, (2) Parts, & (2) Operators hardcopy, electronic version or CDs	<input type="checkbox"/>	<input type="checkbox"/>
Delivery – 90 day delivery preferred	<input type="checkbox"/>	<input type="checkbox"/>



Warranty – Full coverage parts and labor warranty on body and crane minimum 12 month required	<input type="checkbox"/>	<input type="checkbox"/>
Units furnished shall be in compliance with all Federal, State, Local & OSHA requirements and ANSI provide cops of ANSI standards: Required	<input type="checkbox"/>	<input type="checkbox"/>

Bidders who wish to bid products other than those specified are encouraged to submit the products for City approval no less than five (5) business days prior to the bid due date.

Bid Evaluation and Award

If awarded, the bid shall be awarded to the lowest responsive and responsible bidder. In determining the responsible bidder, the following factors shall be considered:

- Ability, capability, and skill of the bidder to perform the contract within the time frame(specified)
- The character, integrity, reputation, judgment, experience and efficiency of the bidder.
- The quality of performance of previous contracts.
- The financial resources and ability of the bidder to perform the contract.

## ADDITIONAL INSTRUCTIONS

Rev: 06/06/19

1. **Use of Form:** All bids shall be submitted on and in accordance with this form. If more space is required to furnish a description of the goods and/or services bid, or delivery terms, the bidder may attach a letter hereto that will be made a part of the bid. In case of conflict, the bid may be considered non-responsive. The City's published specifications for this IFB shall supersede any additional writings submitted with the bid. Such writings shall be clearly marked and noted as an exception.
2. **Submittals:** All bids shall be submitted sealed, plainly marked showing the bid number, date and time. The entire solicitation document is to be returned when submitting a bid unless otherwise directed by the bid document. Failure to return all pages may result in a determination that the submittal is non-responsive.
3. **Late Bids:** Bids and amendments thereto, if received by the City's Purchasing Division ("Purchasing") after the date and time specified for bid opening, will not be considered. It will be the responsibility of the bidder to see that their bid is received by Purchasing as specified. There will be no exceptions. Date of postmark will not be considered. Telephone, facsimile, electronic and verbal bids will not be accepted. Prices or changes shown on the outside of an envelope will not be considered in determination of low bid.
4. **City Hall Closure:** If City Hall is closed for business at the time scheduled for the bid opening, for whatever reasons, sealed bids will be accepted and opened on the next business day of the City, at the original scheduled hour.
5. **Competition Intended:** It is the City's intent that the Invitation for Bid (IFB) permits competition. It shall be the bidder's responsibility to advise the Contract Officer in writing if any language requirement, specification, etc., or any combination thereof, inadvertently restricts or limits the requirements stated in the IFB to a single source. Such notifications must be received by the Contract Officer five (5) days prior to the date set for the bids to close.
6. **Contract Quantities:** The quantities specified in the Invitation for Bid are estimates only unless otherwise clearly noted, and are given for the information of bidders and for the purpose of bid evaluation. They do not indicate the actual quantity that will be required, since such volume will depend upon requirements that may develop during the contract period. Quantities shown shall not be construed to represent any amount which the City shall be obligated to purchase under the contract, or relieve the bidder of his obligation to fill all orders placed by the City, except as clearly noted.
7. **Delivery:** The time of delivery must be stated in definite terms. If time of delivery for different goods and/or services varies, the bidder shall so state.
8. **Faith-based Organizations:** The City of Suffolk does not discriminate against faith-based organizations.
9. **Bidder Qualifications:** Only bids from established Bidders for work similar in scope to work herein shall be considered; the City reserves the right to request specific reference information prior to award. Bidder shall demonstrate that he has adequate and appropriate

manpower, tools and equipment to respond and perform in accordance with the provisions herein. The City may, at its option, disqualify a bidder and reject his bid for cause. Reasons deemed to be sufficient for this action shall include, but not be limited to, the following:

- Evidence of collusion among bidders.
- Receipt of more than one bid on any project from an individual, or from a corporation. This restriction does not apply to subcontractors.
- Default on any previous contract.
- For unreasonable failure to complete a previous contract within the specified time or for being in arrears on an existing contract without reasonable cause for being in arrears.
- Inability to perform as revealed by an investigation of the Bidder's financial statement, experience and/or plant and equipment.
- Bidder does not meet project-specific requirements, as identified in the Contract Documents

10. **Pricing to be F.O.B. Destination – Freight Allowed:** Pricing shall be F.O.B. destination-freight included for all competitive bids. F.O.B. Destination-Freight Included shall include all shipping costs to the City location(s) at the unit cost. No additional shipping charges shall be allowed.
11. **Samples:** Samples, when requested, must be furnished free of expense, and upon request, if not destroyed, will be returned at the bidder's risk and expense.
12. **Silence of Specifications:** The apparent silence of these specifications and any supplemental specifications as to any detail or the omission from the specifications of a detailed description concerning any point shall be regarded as meaning that only the best commercial practices are to prevail and correct type, size and design are to be used. All interpretations of these specifications shall be made on the basis of this statement.
13. **Capacity of Bidder:** All bids must be signed by a responsible officer or employee having the authority to bind the firm in contract. The bidder agrees that its contract performance shall be in strict conformance with the contract documents.
14. **Rights to Damages:** By signing this bid, the bidder assigns to the City any and all rights that it may have under the antitrust laws of the United States and the Commonwealth of Virginia in any way arising from or pertaining to this bid. This provision is remedial in nature and is to be liberally construed by any court in favor of the City.
15. **Anti-collusion:** The bidder certifies by signing this Invitation of Bid that this bid is made without prior understanding, agreement, or accord with any other person or firm submitting a bid for the same goods and/or services and that this bid is in all respects bona fide, fair, and not the result of any act of fraud or collusion with another person or firm engaged in the same line of business or commerce. Any false statement hereunder may constitute a felony and can result in a fine and imprisonment, as well as civil damages.
16. **Contact Prohibition:** Direct contact with City departments other than Purchasing, on the subject of this bid is expressly forbidden except with the foreknowledge and permission of the Contract Officer. Violation may result in a determination that your firm is ineligible for an award.

All questions shall be in writing to the Contract Officer shown on the title page of the bid. The respondents to this IFB shall not contact, either directly or indirectly, any other

employee or agent of the City regarding this IFB. This prohibition shall also extend to the Suffolk City Council and locally elected officials. Any such unauthorized contact may disqualify the bidder from this procurement.

17. **Debarment Status:** By submitting a bid, bidders certify that they are not currently debarred by the Commonwealth of Virginia from submitting bids or proposals on contracts for the type of goods and/or services covered by this solicitation, nor are they an agent of any person or entity that is currently so debarred.
18. **Ethics in Procurement:** Bidders, Offerors, Contractors or Consultants must provide written disclosure with their bid or proposal if one of its officers, directors, trustees, partners, employees or lenders is an employee or an immediate family member (as defined by §2.2-4368 of the Virginia Public Procurement Act) of the City who is involved personally or substantially participates in this procurement transaction or owns or controls an interest of more than three percent (3%) of the company or received more than \$5,000 annually from the Bidder, Offeror, Contractor, or Consultant.
19. **Addenda:** If issued, addenda to this solicitation will be posted on the Purchasing website <http://apps.suffolkva.us/bids/>. It is the bidder's responsibility to check the website or contact Purchasing prior to the submittal deadline to ensure that the bidder has a complete, up-to-date package. Acknowledgement of all issued addenda shall be indicated on the bid form in the appropriate spaces. Failure to acknowledge all addenda will result in bid being non-responsive.
20. **Withdrawal of Bids:** Bidder has the right to request withdrawal of their bids from consideration due to error by giving notice not later than two business days after the bids are publicly opened. Work papers showing evidence of error(s) may be required.  
  
Bids may be withdrawn any time prior to the bid opening. Withdrawal of bids may be accomplished by submitting such request in writing on the issuing company's letterhead either in person, electronically, or by certified mail.
21. **Award:** Award will be made to the lowest responsive and responsible bidder based on the Total Bid price. The quality of the goods and/or services to be supplied, their conformity with the specifications, their suitability to the requirements, the delivery, qualifications and references will be taken into consideration in making the award. The City reserves the right to refuse all bids. Determination of low bid shall be determined by the audited figure shown on the pricing page titled 'Total Bid Amount'. In case of error in the extension of prices, the unit price shall govern.
22. **Announcements:** Upon the award or the announcement of the decision to award a contract, the City will publicly post such notice on the bulletin board located outside of the Purchasing Division and on the City's web site: <http://apps.suffolkva.us/bids/>
23. **Offer/Acceptance:** Each bid is received with the understanding that the acceptance in writing by the City of the bidder to furnish any or all of the goods and/or services described therein, shall constitute a contract between the bidder and the City, which shall bind the bidder to furnish and deliver the goods and/or services quoted at the prices stated and in accordance with the conditions of the accepted bid; and the City on its part to order from such bidder, except for causes beyond reasonable control; and pay for, at the agreed prices, all goods and/or services specified and delivered.

24. **Acceptance of Bid:** Receipt of the bid by the City is not to be construed as an award or an order to ship.
25. **City's Rights:** The City reserves the right to reject any and all bids, and to waive any informality if it is determined to be in the best interest of the City.
26. **Appeals Procedure:** Upon bidder's request, administrative appeals information will be provided that shall be used for hearing protests of a decision to award, or an award, appeals from refusal to allow withdrawal of bids, appeals from disqualification, appeals for debarment or suspension, or determination of non-responsibility and appeals from decision or disputes arising during the performance of a contract. To be timely all appeals shall be made within the time periods set forth by the Virginia Public Procurement Act, §2.2-4357, et seq. Contact the Contract Officer at once for assistance.
27. **Additional Conditions:** The Conditions and Instructions in this solicitation are intended to apply to the resulting contract and shall supersede any conflicting terms offered. Any additional conditions a bidder intends be considered must be submitted with the bid and noted as an exception. Such exceptions may result in a finding that the submittal is 'non-responsive' to the bid, negating possibility of an award to that bidder. Contractual documents submitted by the successful firm after an award will not be accepted.
28. **Conflict:** In the event of a conflict between the contract documents, including these Conditions and Instructions, and the terms of a purchase order or related document issued by Purchasing, the contract documents shall control.
29. **Precedence of Documents:** In interpreting this Invitation for Bid (IFB) and resolving any ambiguities between the main body of the IFB (Sections A, B and C) and any supplemental documents or appendixes, Sections A, B, and C shall take precedence over any supplemental documents.
30. **Governing Document:** The solicitation document maintained by Purchasing, in the bid file, shall be considered the official copy. In the case of any inconsistency between bid documents submitted to the City, but not clearly listed as an exception, the language of the official copy shall prevail. Furthermore, any exception or change to the specifications made by the bidder may be cause to disqualify your bid.
31. **Negotiation:** Unless canceled or rejected, a responsive bid from the lowest responsible bidder shall be accepted as submitted; except that if the bid from the lowest responsible bidder exceeds available funds, the City may negotiate with the apparent low bidder to obtain a contract price within the available funds.
32. **Cooperative Agreements:** If authorized by the bidder(s), the resultant contract(s) may be extended to any jurisdiction within the Commonwealth of Virginia to purchase at the contract prices in accordance with the contract terms. Any jurisdiction using such contracts shall place its own order(s) directly with the successful bidder(s). The City of Suffolk acts only as the contracting agent and is not responsible for placement of orders, payment, or discrepancies of the participating jurisdictions. It is the bidder's responsibility to notify the jurisdictions of the availability of contract(s).
33. **Prices:** Prices shall be stated in units of quantity specified. No additional charges shall be passed on to the City, including any applicable taxes, delivery, or surcharges. Prices

quoted shall be the final cost to the City. In case of error in the extension of prices, the unit price shall govern.

34. **Corrections:** All prices and notations should be in ink or typewritten. Mistakes may be crossed out and corrections made in ink and must be initialed and dated by the person signing the bid.
35. **Brand Names:** The use of the name of a manufacturer, brand, make or catalog designation in specifying an item shall restrict bidders to the manufacturer, brand, make or catalog designation identified, unless qualified by the provision "or approved equal". If qualified by the provision "or approved equal" the Brand Names are used simply to indicate the character, quality and/or performance equivalence of the goods and/or services desired. The goods and/or services on which bids are submitted must be of such character, quality and/or performance equivalence that it will serve as that specified. In submitting bids on goods and/or services other than as specified, bidder shall furnish complete data and identification with respect to the alternate goods and/or services that they propose to furnish. It shall be in the City's sole judgment if a substitute product offered is an approved equal and acceptable.
36. **Standard Equipment:** Any equipment delivered must be standard, new and unused equipment, latest model, except as otherwise specifically stated in the bid. Where any part or the normal accessories of equipment is not described, it shall be understood that all the equipment and accessories that are usually provided in the manufacturer's stock model shall be furnished.
37. **Anti-Discrimination:** By submitting their bids, bidders certify to the City that they will conform to the provisions of the Federal Civil Rights Act of 1964, as amended, as well as the Virginia Fair Employment Contracting Act of 1975, as amended, where applicable, the Virginians with Disabilities Act, the Americans with Disabilities Act and 2.2-4311 of the Virginia Public Procurement Act (VPPA). If the award is made to a faith-based organization, the organization shall not discriminate against any recipient of goods, services, or disbursements made pursuant to the contract on the basis of the recipient's religion, religious belief, refusal to participate in a religious practice, or on the basis of race, age, color, gender or national origin and shall be subject to the same rules as other organizations that contract with public bodies to account for the use of the funds provided; however, if the faith-based organization segregates public funds into separate accounts, only the accounts and programs funded with public funds shall be subject to audit by the public body. (Code of Virginia 2.2.4343.1(E)).

In every contract over \$10,000 shall include the following provisions:

1. During the performance of this contract, the bidder agrees as follows:
  - a. The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, service disabled veterans or any other basis prohibited by state law relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the Contractor. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.

- b. The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, will state that such Contractor is an equal opportunity employer.
  - c. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting these requirements.
2. The Contractor will include the provisions of Section a, b, and c above in every subcontract or purchase order over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

## **CONTRACT TERMS AND CONDITIONS**

1. **Alien Employment:** The Contractor certifies that he does not and shall not during the performance of the contract for goods and services in the Commonwealth, knowingly employ unauthorized aliens as defined in the federal Immigration Reform and Control Act of 1986, as amended.
2. **Availability of Funds:** A contract shall be deemed in force only to the extent of appropriations available to each department for the purchase of such goods and/or services. The City's extended obligations on those contracts that envision extended funding through successive fiscal periods shall be contingent upon actual appropriations for the following years.
3. **Changes and Additions:** It shall be the responsibility of the Contractor to notify the City, in writing, of any necessary modifications or additions in the Scope of this Contract. Compensation for changes or additions in the Scope of this Contract will be negotiated and approved by the City, in writing.

It is understood and agreed to by both the City and the Contractor that such modifications or additions to this Contract shall be made only by the full execution of the City's standard Contract Change Order Form. Furthermore, it is understood and agreed by both parties that any work done by the Contractor on such modification or addition to this Contract prior to the City's execution of its standard Agreement change order form shall be at the total risk of the Contractor and said work may not be compensated by the City.

4. **Contractor's Form:** In cases where the City may accept the Contractor's form agreement, whereas certain standard clauses that may appear in the Contractor's form agreement cannot be accepted by the City, and in consideration of the convenience of using that form, and this form, without the necessity of negotiating a separate contract document, the parties hereto specifically agree that, notwithstanding any provisions appearing in the attached Contractor's form agreement, the City's contract addendum shall prevail over the terms of the Contractor's agreement in the event of a conflict.
5. **Conflicts of Interests:** Contractor shall not accept or receive commissions or other payments from third parties for soliciting, negotiating, procuring, or effecting insurance on behalf of the City.
6. **Contractor Failure to Perform:** Failure of the Contractor to perform the contract by reason of the City's non-acceptance of additional conditions submitted after the award

shall result in termination of the contract by the City, and may result in debarment of the Contractor for a period of up to three (3) years. Termination and /or debarment of the Contractor shall not constitute a waiver by the City of any other rights or remedies available to the City by law or contract.

7. **Contractual Disputes:** Bidder, Offeror, Contractor or Consultant agree all contractual disputes will be conducted in accordance with provision §2.2-4363 of the Virginia Public Procurement Act.
8. **Copyright Protection:** The Contractor agrees to defend and save the City, its agents, officials, and employees, harmless from liability of any nature or kind, for use of any copyright, composition, secret process, patented or unpatented invention, articles or appliances furnished or used in the performance of the contract, or which the Contractor is not the patentee, assignee, or licensee, to the same extent as provided in the above paragraph.
9. **Default:** In event of default by the Contractor, the City reserves the right to procure the goods and/or services from other sources, and hold the Contractor liable for any excess cost occasioned thereby. Such actions taken by the City shall not release the Contractor from additional remedies that may be allowed by law.
10. **Drug-Free Workplace:** During the performance of this contract, the Contractor agrees to (1) provide a drug-free workplace for the Contractor's employees; (2) post in conspicuous place, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the Contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (3) state in all solicitation or advertisement for employees placed by or on behalf of the Contractor that the Contractor maintains a drug-free workplace; and (4) include the provisions of the foregoing clauses in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

For the purposes of this section, "drug-free workplace" means a site for the performance of work done in connection with a specific contract awarded to a Contractor, the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.

11. **Entire Agreement:** This contract and any additional or supplementary documents incorporated herein by reference contain all the terms and conditions agreed upon by the parties hereto, and no other agreements, oral or otherwise, regarding the subject matter of this contract or any part thereof shall have any validity or bind any of the parties hereto. This contract shall not be modified, altered, changed or amended unless in writing and signed by the parties hereto.
12. **Exemption from Taxes:** The City is exempt from state sales tax and federal excise tax. A tax exempt certificate indicating the City's tax exempt status will be furnished by the City upon request.
13. **Governing Law:** This Contract is made, entered into, and shall be performed in the City of Suffolk, Virginia, and shall be governed by the applicable laws of the Commonwealth of Virginia without regard to its conflict of law rules. In the event of litigation concerning this



Contract, the parties agree to the exclusive jurisdiction and venue of the Circuit Court of the City of Suffolk, Virginia; however, in the event that the federal court has jurisdiction over the matter, then the parties agree to the exclusive jurisdiction and venue of the U.S. District Court for the Eastern District of Virginia, Norfolk Division.

The Contractor shall not cause a delay in services because of the pending or during litigation proceedings, except with the express, written consent of the City or written instruction/order from the Court.

14. **Indemnification**: Contractor shall defend and indemnify the City, and the City's employees, agents, and volunteers, from and against any and all damage claim, liability, cost, or expense (including, without limitation, attorney's fees and court costs) of every kind and nature (including, without limitation, those arising from any injury or damage to any person, property or business) incurred by or claimed against the Contractor, its employees, agents, and volunteers, or incurred by or claimed against the City, the City's employees, agents, and volunteers, arising out of, or in connection with, the performance of all services hereunder by the Contractor. This indemnification includes, but is not limited to, any financial or other loss, including, but not limited to, any adverse regulatory, agency or administrative sanction or civil penalties, incurred by the City due to the negligent, fraudulent or criminal acts of the Contractor or any of the Contractor's officers, shareholders, employees, agents, consultants, sub-consultants, or any other person or entity acting on behalf of the Contractor. Unless otherwise provided by law, the Contractor indemnification obligations hereunder shall not be limited in any way by the amount or type of damages, compensation, or benefits payable by or for the Contractor under workers' compensation acts, disability benefit acts, other employee benefit acts, or benefits payable under any insurance policy. This paragraph shall survive the termination of the contract including any renewal or extension thereof.
15. **Independent Contractor**: The Contractor and any employees, agents, or other persons or entities acting on behalf of the Contractor shall act in an independent capacity and not as officers, employees, or agents of the City.
16. **Payment Terms**: Payment terms shall be 'Net 45' days, from the date of Contractor invoice approval by the City.

Payment terms, if offered, shall not be considered in determining the low bidder.

Discount period, if offered, shall be computed from the date of proper receipt of the Contractor's correct invoice, or from the date of acceptable receipt of the goods and/or services, whichever is latest.

The payment terms stated herein must appear on the Contractor's invoice. Failure to comply with this requirement shall result in the invoice being returned to the Contractor for correction.

Late payment charges shall not exceed the allowable rate specified by the Commonwealth of Virginia Prompt Payment Act. (1% per month)

Contractor shall submit invoices in duplicate, such statement to include detailed breakdown of all charges, and shall be based on completion of tasks or deliverables.

Individual Contractors shall provide their social security numbers, and proprietorships, partnerships, and corporations shall provide their federal employer identification number on their submittal.

The City prefers to make payment with the City's Purchasing Card. Typically this enables faster payments to the Contractor. Are you willing and able to accept this type of payment?

Yes \_\_\_\_\_ No \_\_\_\_\_

17. **Laws, Regulations:** The Contractor shall keep fully informed of all federal, state, and local laws, ordinances and regulations that in any manner affect the conduct of the work. The Contractor shall at all times observe and comply with all such laws, ordinances and regulations.

18. **Contractor's License:** If any of the services promulgated under this solicitation consist of construction work, it is required under Title 54.1, Chapter 11, Code of Virginia, for a Contractor who performs or manages construction, removal, repair, or improvement when the total value referred to in a single contract or project is:

One hundred twenty thousand dollars (\$120,000) or more, or the total value of all such construction, removal, repair or improvements undertaken by such person within any twelve-month period is seven hundred fifty thousand dollars (\$ 750,000) or more shall show evidence of being licensed as a Class A Contractor.

Ten thousand dollars (\$10,000) or more, but less than one hundred twenty thousand dollars (\$120,000) or the total value of all such construction, removal, repair, or improvement undertaken by such person within any twelve-month period is one hundred and fifty thousand dollars (\$150,000) or more, but less than seven hundred fifty thousand dollars (\$750,000) shall show evidence of being licensed as a Class B Contractor.

Over one thousand (\$1,000) but less than ten thousand (\$10,000), or the total value of all such construction, removal, repair, or improvements undertaken by such person within any twelve-month period is one hundred and fifty thousand dollars (\$150,000) shall show evidence of being licensed as a Class C Contractor.

The City shall require master certification as a condition of licensure or certification of electrical, plumbing and heating, ventilation and air conditions Contractors.

A valid business license from the City may be required. The contractor shall complete whichever of the following notations is appropriate:

**"Licensed Class A Virginia Contractor Number \_\_\_\_\_."**

**"Licensed Class B Virginia Contractor Number \_\_\_\_\_."**

**"Licensed Class C Virginia Contractor Number \_\_\_\_\_."**

19. **License Requirement:** All firms doing business in the City of Suffolk are required to be licensed in accordance with the City of Suffolk business license ordinance. Wholesale and retail merchants without a business location in the City of Suffolk are exempt from this requirement. Any questions concerning business licenses should be directed to the Commissioner of the Revenue's Office, (757) 514-4260 or email [comrev@suffolkva.us](mailto:comrev@suffolkva.us)

20. **Payments to Subcontractors:** Within seven (7) days after receipt of amounts paid by the City for work performed by a subcontractor under this contract, the Contractor shall either:
- a. Pay the subcontractor for the proportionate share of the total payment received from the City attributable to the work performed by the subcontractor under this contract; or
  - b. Notify the City and Subcontractor, in writing, of his intention to withhold all or a portion of the subcontractor's payment and reason for non-payment.

The Contractor shall pay interest to the Subcontractor on all amounts owed that remain unpaid beyond the seven (7) day period except for amounts withheld as allowed in Item b. above.

Unless otherwise provided under the terms of this contract, interest shall accrue at the rate of one percent (1%) per month.

The Contractor shall include in each of its subcontracts a provision requiring each subcontractor to include or otherwise be subject to the same payment and interest requirements as set forth above with respect to each lower-tier subcontractor.

The Contractor's obligation to pay an interest charge to a subcontractor pursuant to the provision may not be construed to be an obligation to the City.

21. **Records and Inspection:** The Contractor shall maintain full and accurate records with respect to all matters covered under the contract, including, without limitation, accounting records, written policies, procedures, time records, telephone records, and any other supporting evidence used to memorialize, reflect, and substantiate charges or fees related to this contract. The Contractor's records shall be open to inspection and subject to audit and/or reproduction, during normal working hours, by the City and its employees, agents or authorized representatives after giving at least three (3) days' notice to the Contractor by the City. The City shall have access to such records from the effective date of this contract, for the duration of the contract, and for five (5) years after the date of final payment by the City to the Contractor pursuant to this contract or any renewal or extension of the contract. The City's employees, agents or authorized representatives shall have access to the Contractor's facilities, shall have access to all necessary records and shall be provided adequate and appropriate work space, in order to conduct audits.
22. **Responsibility of Contractor:** The Contractor shall, without additional costs or fee to the City, correct or revise any errors or deficiencies in his performance. Neither the City's review, approval, acceptance of, or payment for any of the services required under this Agreement shall be deemed a waiver of rights by the City, and the Contractor shall remain liable to the City for all costs which are incurred by the City as a result of the Contractor's negligent performance of any of the services furnished under this Agreement.
23. **Rights and Remedies Not Waived:** In no event shall the making by the City of any payment to the Contractor, or the waiver by the City of any provision under this contract including any obligation of the Contractor, constitute or be construed as a waiver by the City of any other provision, obligation, breach of covenant, or any default which may exist under this contract on the part of the Contractor, and the making of any such payment by the City while any such breach or default exists shall not impair or prejudice any right or remedies available to the City.

24. **Safety**: All Contractors and sub-contractors performing services for the City are required to and shall comply with all Occupational Safety and Health Administration (OSHA), State and City Safety and Occupational Health Standards and any other applicable rules and regulations. Also all Contractors and sub-contractors shall be held responsible for the safety of their employees and any unsafe acts or conditions that may cause injury or damage to persons or property within and around the work site area under this contract.
25. **Scheduling and Delays**: The parties to this Contract acknowledge that all or part of the work to be performed hereunder may be delayed and extended at the option of the City. Such delays may be caused by delays, denials and modifications of the various state or federal permits, or for other reasons. The City shall not be required to pay any of the Contractor's direct or indirect costs, or claims for compensation, extended overhead, or other damage or consequential damages arising out of or related to any delays or interruptions required or ordered by the City. If the City delays the project for any reason for a continuous period of ninety (90) days or more, the City and Contractor will negotiate a mutually agreeable adjustment to the Contractor's award amount. Notwithstanding the above, in construction contracts, to the extent that an unreasonable delay is caused by the act or omissions of the City due to causes within the City's control, the above waiver or release shall not apply.
26. **Severability**: If any provision of this contract or the application thereof to any person or circumstances shall to any extent be invalid or unenforceable, the remainder of this contract, or the application of such provision to persons or circumstances other than those which it is invalid or unenforceable, shall not be affected hereby, and each provision of this contract shall be valid and enforced to the full extent permitted by law.
27. **Termination for Convenience**: The City may at any time, and for any reason, terminate this Contract by written notice to Contractor specifying the termination date, which shall be not less than thirty (30) days from the date such notice is mailed.

Notice shall be given to Contractor by certified mail/return receipt requested at the address set forth in Contractor's Bid Proposal or as provided in this Contract. In the event of such termination, Contractor shall be paid such amount as shall compensate Contractor for the work satisfactorily completed, and accepted by the City, at the time of termination. If the City terminates this Contract, Contractor shall withdraw its personnel and equipment, cease performance of any further work under this Contract, and turn over to the City any work completed or in process for which payment has been made.

28. **Termination for Cause**: In the event that Contractor shall for any reason or through any cause be in default of the terms of this Contract, the City may give Contractor written notice of such default by certified mail/return receipt requested at the address set forth in Contractor's Bid or as provided in this Contract.

Unless otherwise provided, Contractor shall have ten (10) days from the date such notice is mailed in which to cure the default. Upon failure of Contractor to cure the default, the City may immediately cancel and terminate this Contract as of the mailing date of the default notice.

Upon termination, Contractor shall withdraw its personnel and equipment, cease performance of any further work under the Contract, and turn over to the City any work in process for which payment has been made. In the event of violations of law, safety or

health standards and regulations, this Contract may be immediately cancelled and terminated by the City and provisions herein with respect to opportunity to cure default shall not be applicable.

29. **Assignment of Contract:** A contract shall not be assignable by the Contractor in whole or in part without the written consent of the City

# BID FORM

**TO:** City of Suffolk, VA  
 Purchasing Division  
 442 W. Washington Street  
 Suffolk, VA 23434

**BID:** Cab and Chassis w/Crane  
 Body  
**DUE:** March 10, 2020  
**TIME:** 3:00 p.m., Local

\_\_\_\_\_ **(Company)** offers to quote firm price, exclusive of all taxes, to furnish and deliver fully assembled and operating cab and chassis with attached crane body and service crane F.O.B. destination Fleet Management, 120 Forest Glen Drive, Suffolk, Virginia, in accordance with all specifications, terms, and conditions herein. **Return Specifications Compliance (Pages 5-17) with the bid submittal. Include specifications with submittal if different from that specified.)**

**\*\*\*Bids and completed compliance sheets must be submitted on the City's BID FORM and packaged in an organized manner. Receipt of bids on anything other than the City's BID FORM may be reason for rejection.**

Quantity	Description	Unit Price (EA)	Total
1 EA	Cab and Chassis Mfg/Model _____	\$ _____	\$ _____

**BEST GUARANTEED DELIVERY:** \_\_\_\_\_

State manufacturers standard warranty for all components:

Engine: \_\_\_\_\_  
 Transmission: \_\_\_\_\_  
 Other: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

**REFERENCES**

Indicate below a listing of at least three (3) recent references for which you have provided similar services. Include the date that services were furnished and the name, address, and phone number of the person we have your permission to contact.

	<u>Client/Address</u>	<u>Date</u>	<u>Contact Person</u>	<u>Phone No.</u>
1)	_____	_____	_____	_____
	_____			
	_____			
2)	_____	_____	_____	_____
	_____			
	_____			
3)	_____	_____	_____	_____
	_____			
	_____			

**Payment Terms/Discounts** \_\_\_\_\_ (Suffolk's payment schedule: items accepted and invoiced by 10th of month will be paid month end. Cash discounts offered for less than 30 days from receipt of proper invoice will not be considered in award.)

**Bidder has included the following with his BID FORM (please check ):**

- \_\_\_\_\_ Submit entire IFB as your bid package
- \_\_\_\_\_ Ensure that Compliance pages have been completed and included (5-17)
- \_\_\_\_\_ Specifications for cab and chassis, crane body, and service crane
- \_\_\_\_\_ "Anti-collusion/Nondiscrimination/Drug Free Workplace" clause
- \_\_\_\_\_ Proof of Authority to Transact Business in Virginia form

**Bidder has examined copies of all the Bid Documents including the following Addenda:**

<u>Date</u>	<u>Number</u>
_____	_____
_____	_____
_____	_____
_____	_____

I will accept payment by means of the City's Purchasing Card. \_\_\_\_\_ Yes \_\_\_\_\_ No

I will accept electronic transfer of funds as payment. \_\_\_\_\_ Yes \_\_\_\_\_ No

Company Name \_\_\_\_\_

Address \_\_\_\_\_

Person Quoting \_\_\_\_\_

Title \_\_\_\_\_

Telephone No.: \_\_\_\_\_

Fax: \_\_\_\_\_

Email Address: \_\_\_\_\_

Cell Phone # : \_\_\_\_\_

Social Security Number or FIN Number \_\_\_\_\_

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting a bid for the same equipment/materials/ service and is in all respects fair and without collusion or fraud. I understand that collusive bidding is a violation of State and Federal law and can result in fines, prison sentences and civil damage awards. I agree to abide by all conditions of this bid and certify that I am authorized to sign this bid for the bidder.

I certify by my signature below that I have received the documents associated with this bid and understand that the review for completeness of these bid documents and the understanding and comprehension of the bid specifications is solely my responsibility; based on this, by my signature below I waive all rights to further claims against the City of Suffolk that the document were incomplete or not understandable.

I certify that the bidder represented herein is eligible to bid with respect to all applicable sections of State and Local Government Conflict of Interest Act, Code of Virginia, Section 2.1-639.1 et. seq.

**Signature** \_\_\_\_\_

**Date** \_\_\_\_\_



**ANTICOLLUSION/NONDISCRIMINATION/DRUG FREE WORKPLACE CLAUSES**

**ANTICOLLUSION CLAUSE:**

IN THE PREPARATION AND SUBMISSION OF THIS BID, SAID BIDDER DID NOT EITHER DIRECTLY OR INDIRECTLY ENTER INTO ANY COMBINATION OR ARRANGEMENT WITH ANY PERSON, FIRM OR CORPORATION, OR ENTER INTO ANY AGREEMENT, PARTICIPATE IN ANY COLLUSION, OR OTHERWISE TAKE ANY ACTION IN THE RESTRAINT OF FREE, COMPETITIVE BIDDING IN VIOLATION OF THE SHERMAN ACT (15 U.S.C. SECTION 1), SECTIONS 59.1-9.1 THROUGH 59.1-9.17 OR SECTIONS 59.1-68.6 THROUGH 59.1-68.8 OF THE CODE OF VIRGINIA.

THE UNDERSIGNED BIDDER HEREBY CERTIFIES THAT THIS AGREEMENT, OR ANY CLAIMS RESULTING THEREFROM, IS NOT THE RESULT OF, OR AFFECTED BY, ANY ACT OF COLLUSION WITH, OR ANY ACT OF, ANOTHER PERSON OR PERSONS, FIRM OR CORPORATION ENGAGED IN THE SAME LINE OF BUSINESS OR COMMERCE; AND, THAT NO PERSON ACTING FOR, OR EMPLOYED BY, THE CITY OF SUFFOLK HAS AN INTEREST IN, OR IS CONCERNED WITH, THIS BID; AND, THAT NO PERSON OR PERSONS, FIRM OR CORPORATION OTHER THAN THE UNDERSIGNED, HAVE, OR ARE, INTERESTED IN THIS BID.

**DRUG-FREE WORKPLACE:**

DURING THE PERFORMANCE OF THIS CONTRACT, THE CONTRACTOR AGREES TO (I) PROVIDE A DRUG-FREE WORKPLACE FOR THE CONTRACTOR'S EMPLOYEES; (II) POST IN CONSPICUOUS PLACES, AVAILABLE TO EMPLOYEES AND APPLICANTS FOR EMPLOYMENT, A STATEMENT NOTIFYING EMPLOYEES THAT THE UNLAWFUL MANUFACTURE, SALE, DISTRIBUTION, DISPENSATION, POSSESSION, OR USE OF A CONTROLLED SUBSTANCE OR MARIJUANA IS PROHIBITED IN THE CONTRACTOR'S WORKPLACE AND SPECIFYING THE ACTIONS THAT WILL BE TAKEN AGAINST EMPLOYEES FOR VIOLATIONS OF SUCH PROHIBITION; (III) STATE IN ALL SOLICITATIONS OR ADVERTISEMENTS FOR EMPLOYEES PLACED BY OR ON BEHALF OF THE CONTRACTOR THAT THE CONTRACTOR MAINTAINS A DRUG-FREE WORKPLACE; AND (IV) INCLUDE THE PROVISIONS OF THE FOREGOING SECTIONS I, II, AND III IN EVERY SUBCONTRACT OR PURCHASE ORDER OF OVER \$10,000, SO THAT THE PROVISIONS WILL BE BINDING UPON EACH SUBCONTRACTOR OR VENDOR.

FOR THE PURPOSE OF THIS SECTION, "DRUG-FREE WORKPLACE" MEANS A SITE FOR THE PERFORMANCE OR WORK DONE IN CONNECTION WITH A SPECIFIC CONTRACT AWARDED TO A CONTRACTOR IN ACCORDANCE WITH THIS CHAPTER, THE EMPLOYEES OF WHOM ARE PROHIBITED FROM ENGAGING IN THE UNLAWFUL MANUFACTURE, SALE, DISTRIBUTION, DISPENSATION, POSSESSION OR USE OF ANY CONTROLLED SUBSTANCE OR MARIJUANA DURING THE PERFORMANCE OF THE CONTRACT.

**NONDISCRIMINATION CLAUSE:**

1. EMPLOYMENT DISCRIMINATION BY BIDDER SHALL BE PROHIBITED.
2. DURING THE PERFORMANCE OF THIS CONTRACT, THE SUCCESSFUL BIDDER SHALL AGREE AS FOLLOWS:
  - A. THE BIDDER, WILL NOT DISCRIMINATE AGAINST ANY EMPLOYEE OR APPLICANT FOR EMPLOYMENT BECAUSE OF RACE, RELIGION, COLOR, SEX, NATIONAL ORIGIN, AGE, DISABILITY, OR ANY OTHER BASIS PROHIBITED BY STATE LAW RELATING TO DISCRIMINATION IN EMPLOYMENT, EXCEPT WHERE THERE IS A BONA FIDE OCCUPATIONAL QUALIFICATION/CONSIDERATION REASONABLY NECESSARY TO THE NORMAL OPERATION OF THE BIDDER. THE BIDDER AGREES TO POST IN CONSPICUOUS PLACES, AVAILABLE TO EMPLOYEES AND APPLICANTS FOR EMPLOYMENT, NOTICES SETTING FORTH THE PROVISIONS OF THIS NONDISCRIMINATION CLAUSE.
  - B. THE BIDDER, IN ALL SOLICITATIONS OR ADVERTISEMENTS FOR EMPLOYEES PLACED ON BEHALF OF THE BIDDER, WILL STATE THAT SUCH BIDDER IS AN EQUAL OPPORTUNITY EMPLOYER. NOTICES, ADVERTISEMENTS, AND SOLICITATIONS PLACED IN ACCORDANCE WITH FEDERAL LAW, RULE OR REGULATION SHALL BE DEEMED SUFFICIENT FOR THE PURPOSE OF MEETING THE REQUIREMENTS OF THIS SECTION.
  - C. BIDDER WILL INCLUDE THE PROVISIONS OF THE FOREGOING SECTIONS A, B, AND C IN EVERY SUBCONTRACT OR PURCHASE ORDER OF OVER \$10,000, SO THAT THE PROVISIONS WILL BE BINDING UPON EACH SUBCONTRACTOR OR VENDOR.

<b>Name and Address of Bidder:</b>	Date:
	By:
	Signature In Ink
	Printed Name
Telephone Number: (    )	
Fax Phone Number: (    )	Title
FIN/SSN#:	

Is your firm a "minority" business?  Yes  No      If yes, please indicate the "minority" classification below:  
 African American     Hispanic American     American Indian     Eskimo     Asian American     Aleut  
 Other; Please Explain: \_\_\_\_\_  
 Is your firm Woman Owned?  Yes  No      Is your firm a Small Business?  Yes  No

**PROOF OF AUTHORITY TO TRANSACT BUSINESS IN VIRGINIA**

THIS FORM MUST BE SUBMITTED WITH YOUR PROPOSAL/BID, FAILURE TO INCLUDE THIS FORM MAY RESULT IN REJECTION OF YOUR PROPOSAL/BID

Pursuant to Virginia Code §2.2-4311.2 an Offeror/Bidder organized or authorized to transact business in the Commonwealth pursuant to Title 13.1 or Title 50 of the Code of Virginia shall include in its proposal/bid the identification number issued to it by the State Corporation Commission (“SCC”). Any Offeror/Bidder that is not required to be authorized to transact business in the Commonwealth as a foreign business entity under Title 13.1 or Title 50 of the Code of Virginia or as otherwise required by law shall include in its proposal/bid a statement describing why the Offeror/Bidder is not required to be so authorized. Any Offeror/Bidder described herein that fails to provide the required information shall not receive an award unless a waiver of this requirement and the administrative policies and procedures establish to implement this section is granted by the City Manager, as applicable.

If this quote for goods or services is accepted by the City of Suffolk, Virginia the undersigned agrees that the requirements of the Code of Virginia Section §2.2-4311.2 have been met.

Please complete the following by checking the appropriate line that applies and providing the requested information.

A. \_\_\_\_\_ Offeror/Bidder is a Virginia business entity organized and authorized to transact business in Virginia by the SCC and such vendor’s Identification Number issued to it by the SCC is \_\_\_\_\_.

B. \_\_\_\_\_ Offeror/Bidder is an out-of-state (foreign) business entity that is authorized to transact business in Virginia by the SCC and such vendor’s identification Number issued to it by the SCC is \_\_\_\_\_.

C. \_\_\_\_\_ Offeror/Bidder does not have an Identification Number issued to it by the SCC such vendor is not required to be authorized to transact business in Virginia by the SCC for the following reason(s):

**Please attach additional sheets if you need to explain why such Offeror/Bidder is not required to be authorized to transact business in Virginia.**

\_\_\_\_\_  
Legal Name of Company (as listed on W-9)

\_\_\_\_\_  
Legal Name of Offeror/Bidder

\_\_\_\_\_  
Date

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Print or Type Name and Title

**RETURN THIS PAGE WITH COPIES OF DOCUMENTATION**

## EXCEPTION PAGE

**EXCEPTIONS:**

Provider must sign the appropriate statement below, as applicable:

- ( ) Provider understands and agrees to all terms, conditions, requirements, and specifications stated herein.

Firm: \_\_\_\_\_

Date: \_\_\_\_\_

- ( ) Provider takes exception to terms, conditions, requirements, or specifications stated herein (Provider must itemize all exceptions below, and return with this bid):

Firm: \_\_\_\_\_

Date: \_\_\_\_\_

Exceptions: \_\_\_\_\_

\_\_\_\_\_  
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\_\_\_\_\_

Providers should note that any exceptions taken from the stated terms and/or specifications may be cause for their submittal to be deemed "non-responsive", risking the rejection of their submittal.

## **INSURANCE REQUIREMENTS**

The successful bidder shall procure, maintain, and provide proof of, insurance coverage for injuries to persons and/or property damage as may arise from or in conjunction with, the work performed on behalf of the City by the bidder, his agents, representatives, employees or subcontractors. Proof of coverage as contained herein shall consist of all policies, endorsements, declaration pages, and certificates of insurance and shall be submitted fifteen (15) days prior to the commencement of work, and such coverage shall be maintained by the offeror for the duration of the contract period; for occurrence policies. Claims made policies must be in force or that coverage purchased for three (3) years after delivery date.

a. General Liability

Coverage shall be as broad as: Comprehensive General Liability endorsed to include Broad Form, Commercial General Liability form including Products/Completed Operations.

Minimum Limits

\$2,000,000 General Aggregate Limit  
\$2,000,000 Products & Completed Operations  
\$1,000,000 Personal and Advertising Injury  
\$1,000,000 Each Occurrence Limit  
\$ 50,000 Fire Damage Limit  
\$ 5,000 Medical Expense Limit

b. Automobile Liability

Coverage sufficient to cover all vehicles owned, used, or hired by the offeror, his agents, representatives, employees or subcontractors.

Minimum Limits

\$1,000,000 Combined Single Limit  
\$5,000 Medical Expense Limit

c. Workers' Compensation

Limits as required by the Workers' Compensation Act of Virginia.  
Employers Liability, \$100,000/\$500,000/\$100,000

d. Umbrella/Excess Liability

\$2,000,000 umbrella/excess liability coverage

e. Coverage Provisions

1. All deductibles or self-insured retention shall appear on the declaration pages, endorsements, and/or policies provided.
2. The City of Suffolk, its' officers/officials, employees, agents and volunteers shall be added

as "additional insured" as their interests may appear. A copy of all endorsements, declaration pages, and policies that address additional insured shall be provided. This provision does not apply to Professional Liability or Workers' Compensation/Employers' Liability.

3. The offeror's insurance shall be primary over any applicable insurance or self-insurance maintained by the City.
  4. Shall provide thirty (30) days written notice to the City before any cancellation, suspension, or void of coverage in whole or part, where such provision is reasonable.
  5. All coverages for subcontractors of the offeror shall be subject to all of the requirements stated herein.
  6. Failure to comply with any reporting provisions of the policy(s) shall not affect coverage provided the City, its' officers/officials, agents, employees and volunteers.
  7. The insurer shall agree to waive all rights of subrogation against the City, its' officers/officials, agents, employees or volunteers for any act, omission or condition of premises which the parties may be held liable by reason of negligence.
  8. The offeror shall furnish the City with all certificates of insurance, endorsements, declaration pages, and policies affecting coverage. All documents are to be signed by a person authorized by the insurance company(s) to bind coverage on its' behalf, if executed by a broker, notarized copy of authorization to bind, or certify coverage must be attached.
  9. All insurance shall be placed with insurers maintaining an A.M. Best rating of no less than an A:VII. If A.M. Best rating is less than A:VII, approval must be received from City's Risk Officer.
- f. Notice of Cancellation and/or Restriction

All coverage designated herein shall be as broad as the Insurance Services Office (ISO) forms filed for use with the Commonwealth of Virginia.