



# CITY OF SUFFOLK

P.O. BOX 1858, SUFFOLK, VA, 23439-1858, T: (757) 514-7520; FAX (757) 514-7524

## ADDENDUM NO. 2

City of Suffolk  
RFP #22105-JS  
July 7, 2022

Purchasing Division  
442 Market Street, Room 1086  
Suffolk, VA 23434-5237  
Phone: (757) 514-7520 / Fax: (757) 514-7524  
<http://www.suffolkva.us/purchasing>

The Request for Proposal (RFP) for RFP 22105-JS for Road Safety Camera Enforcement has been amended. The following information is hereby made a part of the Contract Documents for RFP 22105-JS as fully and completely as if the same were fully set forth therein:

### Insert the following to Additional Instructions

27. **Cooperative Agreements:** If authorized by the offeror, the resultant contract may be extended to any jurisdiction within the Commonwealth of Virginia to purchase at the contract prices in accordance with the contract terms. Any jurisdiction using such contracts shall place its own order(s) directly with the successful bidder(s). The City of Suffolk acts only as the contracting agent and is not responsible for placement of orders, payment, or discrepancies of the participating jurisdictions. It is the bidder's responsibility to notify the jurisdictions of the availability of contract(s).

The following question and answer is incorporated in the RFP:

Q1: Will the City be providing a standard pricing form for vendors?

A1: No.

Q2: How many school buses does the City intend to have equipped with enforcement cameras? What is the total number of buses in the City's fleet?

A2: The City has about 130 buses on the street on any given day, with an additional 15 in reserve. The total number to be outfitted has not yet been determined.

Q3: Will the City please clarify the City's potential award to multiple vendors?

A3: One vendor per type of enforcement

Q4: Will school zone speed enforcement be enforced when school is in session or only when the flashing school zone speed reduction is occurring?

A4: Enforcement will only be when flashing school speed reduction is occurring. There are 21 schools in the City of Suffolk

Q5: Can the City allow vendors to perform site surveys and speed analysis of the schools that will potentially have school zone speed enforcement equipment installed? To conduct speed analysis will require installation of pneumatic rubber tubing placed on top of the road surface. The tubing will provide data on the number of vehicles and speed of each vehicle.

A5: The number and location of each type of device will be determined as part of the required studies after award.

Q6: Please clarify if the provided percentages which total 100%, equate to 100 total points.

A6: Yes.

Q7: Does the overall lowest cost provider for all four types of enforcement receive the total 30 points for this specific criterion?

A7: Not necessarily. Other factors such as warranties, etc. will be considered in the cost evaluation.

Q8: Will the award criteria for each automated camera enforcement type (red light, school crossing zones, work zones, school bus enforcement) be evaluated as individual services?

A8: Each type of equipment will be evaluated independently.

Q9: Does the City require that Page 1 of the RFP be included with the proposal? Where should it be included?

A9: Page 1 of the RFP should be completed and may be submitted after the cover letter.

Q10: Can the City please confirm that a vendor can submit a bid for some, but not all of the solution types, as the City has indicated it "reserves the right to award to multiple vendors"?

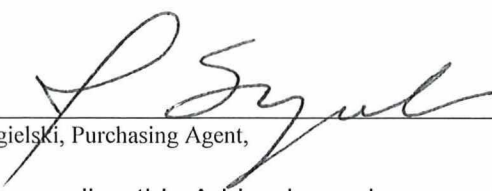
A10: That is correct. Vendors do not need to bid on all items.

Q11: Are electronic signatures allowed for the documents in the RFP?

A11: Electronic signatures are permitted in the proposal.

All other information remains unchanged.

**Contract Officer:**

  
Jay Smigielski, Purchasing Agent,

If you have any questions regarding this Addendum, please contact Jay Smigielski, Purchasing Agent at [jsmigielski@suffolkva.us](mailto:jsmigielski@suffolkva.us)

It is the responsibility of the offeror to ensure that they have read and met the specifications of all addendums in their proposal.